# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 13D**

**Under the Securities Exchange Act of 1934** 

Primerica, Inc.

(Name of Issuer)

Common Stock
(Title of Class of Securities)

74164M 108 (CUSIP Number)

Citigroup Inc. 399 Park Avenue New York, NY 10043 Attn: Julie A. Bell Lindsay, Esq. (212) 559-1000

COPIES TO:
Gregory A. Fernicola, Esq.
Jeffrey A. Brill, Esq.
Skadden, Arps, Slate, Meagher & Flom LLP
Four Times Square
New York, New York 10036
(212) 735-3000
(Name, Address and Telephone Number of Person Authorized to Receive Notices and Communications)

April 1, 2010 (Date of Event which Requires Filing of this Statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition that is the subject of this Schedule 13D, and is filing this schedule because of  $\S\S$  240.13d-1(e), 240.13d-1(f) or 240.13d-1(g), check the following box  $\Box$ 

NOTE: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See § 240.13d-7 for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act.

CUSIP No	o. 74164M	I 108				
1	Names o	f Rep	porting Persons			
			nsurance Holding Corporation			
2	(a)	(b)	propriate Box if a Member of a Group  ) □			
3	SEC Us	e On	ly .			
4	Source o	f Fur	nds .			
	00					
5	Check if	Disc	losure of Legal Proceedings is Required Pursuant to Items 2(d) or 2(e)			
6	Citizens	hip o	Place of Organization			
	Geo	orgia				
		7	Sole Voting Power			
Numl	per of		-0-			
Sha Benef	res icially	8	Shared Voting Power			
Owne	ed by		49,517,698*			
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***	tii	10	Shared Dispositive Power			
			49,517,698*			
11	Aggrega	te Ar	nount Beneficially Owned by Each Reporting Person			
	49,517,698*					
12			the Aggregate Amount in Row (11) Excludes Certain Shares □			
13	Percent	of Cla	ass Represented by Amount in Row (11)			
	64.5					
14	Type of	Repo	rting Person			
	CO					

<sup>\*</sup> Represents (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon the exercise of the Warrants (see Item 4).

CUSIP No	o. 74164M	108	
1	Names o	f Rep	orting Persons
	Associ	ated	Madison Companies, Inc.
2			propriate Box if a Member of a Group
	(a) 🗆		
3	SEC Use	e Onl	y
4	Source o	f Fur	ds
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5	Check if	Disc	losure of Legal Proceedings is Required Pursuant to Items 2(d) or 2(e)
6	Citizensl	nip oi	Place of Organization
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		7	Sole Voting Power
Numl	er of		-0-
Sha	res	8	Shared Voting Power
Benef Own	icially ed by		49,517,698*
Ea Repo	ch	9	Sole Dispositive Power
Per	son		-0-
wi	th	10	Shared Dispositive Power
			49,517,698*
11	Aggrega	te An	nount Beneficially Owned by Each Reporting Person
	49,5	17,6	598*
12	Check B	ox if	the Aggregate Amount in Row (11) Excludes Certain Shares □
13	Percent o	of Cla	ss Represented by Amount in Row (11)
	64.5	5%	
14	Type of	Repo	rting Person
	НС		

Represents (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon the exercise of the Warrants (see Item 4).

CUSIP No	o. 74164M	1 108	
1	Names o	f Rep	porting Persons
	Citigro	up I	nc.
2	Check th	ie Ap	propriate Box if a Member of a Group
	(a)	(b	
3	SEC Use	e On	ly
4	Source o	f Fur	nds
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5	Check if	Disc	closure of Legal Proceedings is Required Pursuant to Items 2(d) or 2(e) ⊠
6	Citizensl	hip o	r Place of Organization
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		7	Sole Voting Power
Numl	Number of		-0-
Sha	res	8	Shared Voting Power
Benef Own			49,517,698*
Ea Repo	ch	9	Sole Dispositive Power
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Wi	th	10	Shared Dispositive Power
			49,517,698*
11	Aggrega	te Ar	nount Beneficially Owned by Each Reporting Person
			698*
12	Check B	ox if	the Aggregate Amount in Row (11) Excludes Certain Shares □
13	Percent of	of Cla	ass Represented by Amount in Row (11)
	64.5	5%	
14			orting Person
	НС		

<sup>\*</sup> Represents (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon the exercise of the Warrants (see Item 4).

### Item 1. Security and Issuer.

This Schedule 13D relates to the shares of common stock, par value \$0.01 per share ("Common Stock"), of Primerica, Inc., a Delaware corporation (the "Issuer"), with principal executive offices at 3120 Breckinridge Blvd., Duluth, Georgia 30099.

#### Item 2. Identity and Background.

This Schedule 13D is being filed by (i) Citigroup Insurance Holding Corporation ("CIHC"), by virtue of its beneficial ownership of Common Stock, (ii) Associated Madison Companies, Inc. ("AMAD"), by virtue of its ownership of all of the outstanding common stock of CIHC, and (iii) Citigroup Inc. ("Citigroup", and together with CIHC and AMAD, collectively, the "Reporting Persons"), by virtue of its ownership of all of the outstanding common stock of AMAD.

CIHC is a Georgia holding corporation whose principal business address is 425 Park Avenue, New York, New York 10043.

AMAD is a Delaware holding corporation whose principal business address is 425 Park Avenue, New York, New York 10043.

Citigroup, a Delaware corporation, is a diversified holding company providing, through its subsidiaries, a broad range of financial services to consumer and corporate customers worldwide. The principal business address of Citigroup is 399 Park Avenue, New York, New York 10043.

Schedule A attached hereto sets forth for each of Citigroup and CIHC the names of the directors and executive officers and their respective principal occupations and citizenship.

Other than as described in Schedule B attached hereto, during the last five years, none of the Reporting Persons or, to the best knowledge of the Reporting Persons, none of the persons listed on Schedule A, has been (i) convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or (ii) a party to a civil proceeding of a judicial or administrative body of competent jurisdiction and as a result of such proceeding has been or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violations of such laws.

The information set forth in Schedule A and Schedule B is incorporated herein by reference.

## Item 3. Source and Amount of Funds or Other Consideration.

The aggregate consideration paid by the Reporting Persons for securities of the Issuer consisted of \$1.00 and the capital stock of CIHC's subsidiaries holding the businesses currently comprising the operations of the Issuer's subsidiaries. On October 26, 2009, the Issuer sold 100 shares of Common Stock to CIHC for an aggregate purchase price of \$1.00. On April 1, 2010, the Issuer issued 74,999,900 shares of Common Stock, warrants to purchase Common Stock and a \$300 million note to CIHC in exchange for CIHC's transfer to the Issuer of the capital stock of CIHC's subsidiaries holding the businesses comprising the Issuer's operations. Such issuance was made pursuant to the sale of securities on October 26, 2009 and an Exchange and Transfer Agreement, dated March 31, 2010, which are described in Item 4 and incorporated herein by reference.

### Item 4. Purpose of the Transaction.

The Issuer was incorporated in Delaware in October 2009 as a wholly owned subsidiary of CIHC to serve as a holding company for the life insurance and financial products distribution businesses that the Issuer's subsidiaries have operated for more than 30 years.

The Reporting Persons obtained beneficial ownership in shares of the Issuer through two transactions. On October 26, 2009, the Issuer sold 100 shares of Common Stock to CIHC for an aggregate purchase price of \$1.00. After such sale, the Reporting Persons beneficially owned all of the outstanding Common Stock of the Issuer.

On March 31, 2010, the Issuer's Registration Statement on Form S-1 (File No. 333-162918) with respect to Common Stock became effective and the Issuer's Registration Statement on Form S-1 (File No. 333-165832) filed pursuant to Rule 462(b) of the Securities Act of 1933 became effective upon filing pursuant to such rule.

On April 1, 2010, pursuant to an Exchange and Transfer Agreement, dated March 31, 2010, between CIHC and the Issuer, the Issuer issued 74,999,900 shares of Common Stock, warrants to purchase 4,103,110 shares of Common Stock (the "Warrants") and a \$300 million note due on March 31, 2015 bearing interest at an annual rate of 5.5% to CIHC in exchange for CIHC's transfer to the Issuer of the capital stock of CIHC's subsidiaries holding the businesses comprising the Issuer's operations. Immediately thereafter, 5,021,412 shares of Common Stock were contributed to the Issuer by CIHC for no economic consideration. After giving effect to these transactions, the Reporting Persons beneficially owned 74,081,698 shares of Common Stock, which included: (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon exercise of the Warrants.

In connection with the initial public offering of Common Stock by CIHC, as selling stockholder, and pursuant to an Underwriting Agreement, dated March 31, 2010, among Citigroup Global Markets Inc., as representative of the several underwriters named therein (the "Underwriters"), the Issuer, CIHC and Citigroup, CIHC sold 24,564,000 shares of Common Stock to third party investors through the Underwriters on April 7, 2010 at an offering price to the public of \$15.00 per share, the proceeds of which were paid to CIHC, less underwriting discounts. This sale reduced the Reporting Persons' beneficial ownership to 49,517,698 shares of Common Stock, which included: (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon exercise of the Warrants.

The Reporting Persons intend to divest their remaining interest in the Issuer as soon as is practicable, subject to market and other conditions. In addition, CIHC has entered into a Securities Purchase Agreement (the "Securities Purchase Agreement"), dated February 8, 2010, with the Issuer and Warburg Pincus Private Equity X, L.P. and Warburg Pincus X Partners, L.P. (together, "Warburg Pincus"). Pursuant to the Securities Purchase Agreement, CIHC agreed to sell to Warburg Pincus 16,412,440 shares of Common Stock and the Warrants for an aggregate purchase price of \$230,000,000. The purchase price per share of Common Stock and Warrants to purchase 0.25 shares of Common Stock is approximately \$14.01.

Pursuant to the Securities Purchase Agreement, CIHC and Warburg Pincus have agreed to certain plans relating to the Issuer's board of directors which are described in Item 6 and incorporated herein by reference.

The Reporting Persons expect, subject to the satisfaction of certain conditions, that the transactions contemplated by the Securities Purchase Agreement will be completed on April 15, 2010. At such time, the Reporting Persons may be deemed to constitute a "group" with Warburg Pincus within the meaning of Section 13(d)(3) under the Securities Exchange Act of 1934, and the rules promulgated thereunder. The Reporting Persons intend to file an amendment to this Schedule 13D to reflect the consummation of the transactions contemplated by the Securities Purchase Agreement within the required time period following the closing of the transactions contemplated by the Securities Purchase Agreement. The Reporting Persons do not intend to expressly affirm their membership in a "group" with Warburg Pincus, and intend to disclaim beneficial ownership of Common Stock and the Warrants to be acquired by Warburg Pincus.

#### Item 5. Interest in the Securities of the Issuer.

(a) As of April 12, 2010, the Reporting Persons beneficially own an aggregate of 49,517,698 shares of Common Stock, which includes: (i) 45,414,588 shares of Common Stock and (ii) 4,103,110 shares of Common Stock issuable upon exercise of the Warrants. The exercise price of the Warrants is \$18.00 per share of Common Stock.

These shares of Common Stock are directly beneficially owned by CIHC. AMAD owns all of the outstanding common stock of CIHC and, as a result, indirectly beneficially owns the shares of Common Stock that are beneficially owned by CIHC. Citigroup owns all of the outstanding common stock of AMAD and, as a result, indirectly beneficially owns the shares of Common Stock that are beneficially owned by AMAD.

Accordingly, the Reporting Persons beneficially own 64.5% of the outstanding shares of Common Stock based on 76,815,735 shares outstanding, which included 4,103,110 shares of Common Stock issuable upon exercise of the Warrants.

- (b) With respect to the shares of Common Stock beneficially owned by the Reporting Persons set forth in Item 5(a) above, each Reporting Person has shared power to vote or direct the vote, and dispose or direct the disposition of, all of the Common Stock that it beneficially owns.
- (c) Except as described herein, the Reporting Persons have not effected any transactions in the shares of Common Stock during the past 60 days. The response to Item 4 is incorporated herein by reference.
  - (d) Not applicable.
  - (e) Not applicable.

## Item 6. Contracts, Arrangements, Understandings or Relationships with Respect to Securities of the Issuer

Exhibits 99.1, 99.2, 99.3, 99.4, 99.5, 99.6 and 99.7 to this Schedule 13D are incorporated herein by reference.

As described in the foregoing exhibits to this Schedule 13D, Citigroup and its affiliates are party to various agreements and arrangements with the Issuer, including the following agreements and arrangements:

### Intercompany Agreement

Pursuant to the terms of an Intercompany Agreement, dated as of April 7, 2010, between the Issuer and CIHC, subject to CIHC maintaining certain minimum ownership percentages, CIHC is entitled to certain informational and governance rights with respect to the Issuer.

### Voting Agreement Related to Board Representation of Warburg Pincus

Pursuant to the Securities Purchase Agreement, Warburg Pincus is entitled to nominate two directors to serve on the Issuer's board of directors, effective as of the date of the closing of the transactions contemplated by the Securities Purchase Agreement. However, once Warburg Pincus' Investor Ownership Percentage (as defined below) is less than 15%, but greater than 7.5%, Warburg Pincus will only be entitled to nominate one director to serve on the Issuer's board of directors, and once Warburg Pincus' Investor Ownership Percentage is less than 7.5%, Warburg Pincus will no longer be entitled to nominate any such directors. In addition, for so long as there is at least one member of the board of directors designated by Warburg Pincus and subject to applicable law and the rules and regulations of the New York Stock Exchange (including independence requirements), each committee of the Issuer's board of directors must include at least one of Warburg Pincus' nominees.

Investor Ownership Percentage is calculated by dividing (i) the number of shares of Common Stock beneficially owned by Warburg Pincus and its affiliates in the aggregate (assuming exercise or conversion of all securities held by Warburg Pincus and its affiliates that are exercisable for or convertible into shares of Common Stock, regardless of whether such conversion or exercise would be permitted at such time); by (ii) the total number of shares of Common Stock outstanding at such time (assuming exercise or conversion of all securities held by Warburg Pincus and its affiliates that are exercisable for or convertible into Common Stock, regardless of whether such conversion or exercise would be permitted at such time). However, any shares of Common Stock (or securities exercisable for or convertible into Common Stock), restricted stock units, restricted stock, stock appreciation rights, phantom unit or stock or other award based in whole or in part on the price of Common Stock issued or granted after the closing date of the transactions contemplated by the Securities Purchase Agreement to any person other than Warburg Pincus and its affiliates are to be excluded for purposes of such calculation.

The Issuer and CIHC agreed to cause Warburg Pincus' board nominees to be elected to the Issuer's board of directors prior to the closing of the initial public offering, with such election to be effective as of the closing date of the transactions contemplated by the Securities Purchase Agreement. For so long as Warburg Pincus has rights to nominate one or two directors, the Issuer agreed to nominate Warburg Pincus' designees as its nominees with respect to such positions on its board of directors, and CIHC agreed to vote its shares of Common Stock in favor of Warburg Pincus' board nominees, and not to take any action to remove Warburg Pincus' board nominees from the Issuer's board of directors without the consent of Warburg Pincus. Pursuant to this right, Messrs. Michael E. Martin and Daniel Zilberman have been designated by Warburg Pincus to serve on the Issuer's board of directors following the closing of transactions contemplated by the Securities Purchase Agreement.

In addition, pursuant to the Securities Purchase Agreement, the Reporting Persons have agreed to limit their representation on the Issuer's board of directors to one member, and the parties to the Securities Purchase Agreement have agreed that the size of the Issuer's board of directors will be no greater than nine. CIHC and the Issuer have agreed to consult in good faith with Warburg Pincus on the selection of the independent directors to be added to the Issuer's board of directors.

#### Restrictions on Transfer

Until the first date that Warburg Pincus' Investor Ownership Percentage is less than 20%, subject to certain exceptions, CIHC has agreed that neither it nor any of its affiliates will, without the prior written consent of Warburg Pincus, transfer shares of Common Stock or securities exercisable for or convertible into Common Stock if immediately following such transfer the transferee (together with its affiliates or any members of a "group" within the meaning of Section 13(d)(3) of the Exchange Act and Rule 13d-5 promulgated thereunder) would beneficially own more than 20% of the outstanding Common Stock.

# Right of First Offer

Pursuant to the Securities Purchase Agreement and following the closing date of the transactions contemplated by such agreement, subject to certain ownership limitations included therein, CIHC has agreed that, for so long as CIHC and its affiliates own at least 5% of the outstanding shares of Common Stock, Warburg Pincus has a right of first offer so that Warburg Pincus may offer to acquire shares of Common Stock proposed to be sold by CIHC in any public offering or private placement on the same terms as such proposed issuance, subject to specified exceptions including transfer to affiliates among the Reporting Persons, transfers to charitable organizations for no consideration and transfers that in the aggregate do not exceed 1% of the outstanding shares of Common Stock. In any case, CIHC may decline Warburg Pincus' offer if it determines in good faith that it is reasonably likely to obtain a higher price from a third party or the public.

## Registration Rights Agreement

Warburg Pincus, CIHC and the Issuer are party to a registration rights agreement, dated as of April 7, 2010 (the "Registration Rights Agreement") pursuant to which the Issuer has granted Warburg Pincus and CIHC (and in each case, certain of their eligible transferees and/or affiliates, and in the case of Warburg Pincus, subject to the closing of the transactions contemplated by the Securities Purchase Agreement) certain demand and piggyback registration rights with respect to the shares of Common Stock owned by them. Subject to the terms of the Registration Rights Agreement, Warburg Pincus and CIHC may include their Common Stock in future registrations of the Issuer's common stock, or can require the Issuer to file registration statements for the resale of Common Stock.

# Joint Filing Agreement

The Reporting Persons have entered into a joint filing agreement, dated the date hereof, pursuant to which they have agreed to the joint filing of this Schedule 13D and any and all amendments hereto.

### Item 7. Materials to be Filed as Exhibits.

- 99.1 Exchange and Transfer Agreement, dated March 31, 2010, between the Issuer and CIHC.
- 99.2 Joint Filing Agreement, dated April 12, 2010, between Citigroup, AMAD and CIHC.
- 99.3 Sections entitled "Certain Relationships and Related Party Transactions— Relationship with Citi Following this Offering" and "Concurrent Private Sale" of Amendment No. 6 to the Issuer's Registration Statement on Form S-1, filed with the Securities and Exchange Commission (the "Commission") on March 31, 2010 (File No. 333-162918).
- 99.4 Form of Underwriting Agreement (filed as Exhibit 1.1 as part of Amendment No. 5 to the Issuer's Registration Statement on Form S-1, filed with the Commission on March 29, 2010 (File No. 333-162918) and incorporated herein by reference in its entirety).
- 99.5 Securities Purchase Agreement (filed as Exhibit 2.1 as part of Amendment No. 4 to the Issuer's Registration Statement on Form S-1, filed with the Commission on March 17, 2010 (File No. 333-162918) and incorporated herein by reference in its entirety).
- 99.6 Form of Registration Rights Agreement (filed as Exhibit 10.40 as part of Amendment No. 3 to the Issuer's Registration Statement on Form S-1, filed with the Commission on March 2, 2010 (File No. 333-162918) and incorporated herein by reference in its entirety).
- 99.7 Form of Intercompany Agreement (filed as Exhibit 10.1 as part of Amendment No. 3 to the Issuer's Registration Statement on Form S-1, filed with the Commission on March 26, 2010 (File No. 333-162918) and incorporated herein by reference in its entirety).

## Signature

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Dated: April 12, 2010

CITIGROUP INC.

By: /S/ JULIE A. BELL LINDSAY

Name: Julie A. Bell Lindsay

Title: Assistant Secretary

ASSOCIATED MADISON COMPANIES, INC.

By: /S/ JOSEPH B. WOLLARD

Name: Joseph B. Wollard

Title: Secretary and Vice President

CITIGROUP INSURANCE HOLDING CORPORATION

By: /S/ JOSEPH B. WOLLARD

Name: Joseph B. Wollard

Title: Secretary and Vice President

## SCHEDULE A EXECUTIVE OFFICERS AND DIRECTORS OF CITIGROUP INC.

The following sets forth the name, principal occupation and citizenship of each of the directors and executive officers of Citigroup Inc.

Name and Title Principal Occupation

C. Michael Armstrong Chairman, Board of Trustees Johns Hopkins Medicine

Director

Health System Corporation and Hospital

c/o Citigroup Inc. 399 Park Avenue New York, NY 10043

399 Park Avenue

Alain J. P. Belda

Chairman Director Alcoa Inc. c/o Citigroup Inc.

New York, NY 10043

Timothy C. Collins Director

Chief Executive Officer Ripplewood Holdings L.L.C.

c/o Citigroup Inc. 399 Park Avenue New York, NY 10043

John M. Deutch

Institute Professor

Director Massachusetts Institute of Technology

c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Chairman Emeritus

Jerry A. Grundhofer

Director

U.S. Bancorp c/o Citigroup Inc. 399 Park Avenue New York, NY 10043

Robert L. Joss, Ph.D.

Dean and Philip H. Knight Professor of the Graduate School of Business at Stanford University

Director

c/o Citigroup Inc. 399 Park Avenue New York, NY 10043

Andrew N. Liveris

Chairman and Chief Executive Officer The Dow Chemical Company

Director

c/o Citigroup Inc. 399 Park Avenue

New York, NY 10043

Anne M. Mulcahy

Chairman Director Xerox Corporation

c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Citizenship

United States

Brazil, Spain and United States

United States

United States

United States

Australia and United States

Australia

United States

Michael E. O'Neill Former Chairman and Chief Executive Officer United States Bank of Hawaii Corporation Director c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Vikram Pandit Chief Executive Officer United States Director and Executive Officer Citigroup Inc. 399 Park Avenue New York, NY 10043 Richard D. Parsons United States Chairman Director Citigroup Inc. 399 Park Avenue New York, NY 10043 Lawrence R. Ricciardi Senior Vice President, General Counsel, and Advisor to the United States Chairman, Retired Director IBM Corporation c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Dr. Judith Rodin President United States Director Rockefeller Foundation c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Robert L. Ryan Chief Executive Officer, Retired United States Director Medtronic Inc. c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 United States Anthony M. Santomero Former President Director Federal Reserve Bank of Philadelphia c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Diana L. Taylor Managing Director United States Director Wolfensohn Capital Partners c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 William S. Thompson, Jr. Chief Executive Officer, Retired United States Pacific Investment Management Company (PIMCO) Director c/o Citigroup Inc. 399 Park Avenue New York, NY 10043 Shirish Apte Chief Executive Officer United Kingdom and Executive Officer Asia Pacific Northern Ireland Citigroup Inc. 399 Park Avenue

New York, NY 10043

Stephen Bird Chief Executive Officer United Kingdom Executive Officer Asia Pacific c/o Citigroup Inc. 399 Park Avenue New York, New York 10043 Don Callahan Chief Administrative Officer United States **Executive Officer** Citigroup Inc. 399 Park Avenue New York, NY 10043 Michael L. Corbat Chief Executive Officer United States **Executive Officer** Citi Holdings 399 Park Avenue New York, NY 10043 John C. Gerspach Chief Financial Officer United States Executive Officer Citigroup Inc. 399 Park Avenue New York, NY 10043 John Havens Chief Executive Officer United States **Executive Officer** Institutional Clients Group Citigroup Inc. 399 Park Avenue New York, NY 10043 Michael S. Helfer Executive United States General Counsel and Corporate Secretary Officer Citigroup Inc. 399 Park Avenue New York, NY 10043 Lewis B. Kaden Vice Chairman United States **Executive Officer** Citigroup Inc. 399 Park Avenue New York, NY 10043 Edward J. Kelly, III Vice Chairman United States Executive Officer Citigroup Inc. 399 Park Avenue New York, NY 10043 Brian Leach Chief Risk Officer United States **Executive Officer** Citigroup Inc. 399 Park Avenue New York, NY 10043 Gene McQuade Chief Executive Officer United States **Executive Officer** Citibank, NA 399 Park Avenue New York, NY 10043 Manuel Medina-Mora Chief Executive Officer, Consumer Banking for the Americas and Chairman Mexico of the Global Consumer Council Executive Officer Chairman and Chief Executive Officer Latin America and Mexico Citigroup Inc. 399 Park Avenue

New York, NY 10043

William J. Mills Chief Executive Officer United States

Executive Officer Europe, Middle East, and Africa

Citigroup Inc. 399 Park Avenue New York, NY 10043

Alberto J. Verme Chief Executive Officer

Executive Officer Europe, Middle East and Africa

Citigroup Inc. 399 Park Avenue New York, NY 10043

Jeffrey R. Walsh Controller

Executive Officer Chief Accounting Officer

Citigroup Inc. 399 Park Avenue New York, NY 10043 United States

United States

United States

United States

## DIRECTORS AND EXECUTIVE OFFICERS OF CITIGROUP INSURANCE HOLDING CORPORATION

The following sets forth the name, principal occupation and citizenship of each of the directors and executive officers of Citigroup Insurance Holding Corporation:

Name and Title Principal Occupation Citizenship

John Gerspach Chief Financial Officer Director Citigroup Inc.

399 Park Avenue New York, NY 10043

Gregory Ehlke BSM Group Manager Citigroup Inc. United States

Executive Officer 601 Lexington Avenue New York, NY 10022

110W 10IR, 111 10022

Alan Ingber Tax Attorney Lead Group Manager Executive Officer Citigroup Inc.

75 Holly Hill Lane Greenwich, CT 06830

Thomas Marhevka Tax Group Manager United States

Thomas Marhevka Tax Group Manage Executive Officer Citigroup Inc.

Two Court Square Long Island City, NY 11120

Peter Mozer BSM Lead Group Manager United States

Executive Officer Citigroup Inc.

10cer Citigroup Inc.
601 Lexington Avenue
New York, NY 10022

Saul Rosen Global Function Head United States

Executive Officer Citigroup Inc.

399 Park Avenue New York, NY 10022

Martin Waters BSM Group Manager United States

Executive Officer Citigroup Inc.

601 Lexington Avenue New York, NY 10022

Joseph Wollard Associate General Counsel United States

Executive Officer Citigroup Inc.

425 Park Avenue New York, NY 10022

#### SCHEDULE B

On March 23, 2005, the SEC entered an administrative and cease-and-desist order against Citigroup Global Markets Inc. ("CGMI"), a subsidiary of Citigroup Inc. ("Citigroup"). The SEC order found that CGMI willfully violated Section 17(a)(2) of the Securities Act and Rule 10b-10 promulgated under the Exchange Act. Specifically, the order found that there were two distinct disclosure failures by CGMI in the offer and sale of mutual fund shares to its customers. Based on these findings, the order censured CGMI, required that CGMI cease and desist from committing or causing violations and future violations of Section 17(a) of the Securities Act and Exchange Act Rule 10b-10, and required that CGMI pay a \$20 million civil money penalty.

In a related proceeding on March 22, 2005, the NASD accepted a Letter of Acceptance, Waiver and Consent (the "AWC") dated March 18, 2005 that had been submitted by CGMI. Without admitting or denying the findings, CGMI accepted and consented, prior to a hearing and without an adjudication of any issue of law or fact, to the entry of findings by NASD. Based on its findings and with CGMI's consent, the NASD censured CGMI and fined it \$6.25 million. In the AWC, CGMI also agreed to complete certain undertakings, including retaining an Independent Consultant, among other things, to conduct a comprehensive review of the completeness of its disclosures regarding the differences in mutual fund share classes and the policies and procedures relating to CGMI's recommendations to its customers of different class shares of mutual funds.

On May 31, 2005, the SEC issued an order in connection with the settlement of an administrative proceeding against Smith Barney Fund Management LLC ("SBFM"), a former subsidiary of Citigroup, and CGMI, relating to the appointment of an affiliated transfer agent for the Smith Barney family of mutual funds managed by SBFM (the "Affected Funds"). The SEC order found that SBFM and CGMI willfully violated Section 206(1) of the Investment Advisers Act of 1940, as amended, and the rules promulgated thereunder (the "Advisers Act"). Specifically, the order found that SBFM and CGMI knowingly or recklessly failed to disclose to the boards of the Affected Funds in 1999 when proposing a new transfer agent arrangement with an affiliated transfer agent that: First Data Investors Services Group ("First Data"), the Affected Funds' then-existing transfer agent, had offered to continue as transfer agent and do the same work for substantially less money than before; and that Citigroup Asset Management ("CAM"), the former Citigroup business unit that, at the time, included the Affected Funds' investment manager and other investment advisory companies, had entered into a side letter with First Data under which CAM agreed to recommend the appointment of First Data as sub-transfer agent to the affiliated transfer agent in exchange for, among other things, a guarantee by First Data of specified amounts of asset management and investment banking fees to CAM and CGMI.

The SEC censured SBFM and CGMI and ordered them to cease and desist from violations of Sections 206(1) and 206(2) of the Advisers Act. The order required Citigroup to pay \$208.1 million, including \$109 million in disgorgement of profits, \$19.1 million in interest, and a civil money penalty of \$80 million. Approximately \$24.4 million has already been paid to the Affected Funds, primarily through fee waivers. The remaining \$183.7 million, including the penalty, has been paid to the U.S. Treasury and will be distributed pursuant to a plan submitted for the approval of the SEC.

On December 14, 2005, CGMI consented to the entry of an order by the Rhode Island Department of Business Regulation, Division of Securities, making findings and imposing remedial sanctions for failures of supervision in connection with unsuitable and unauthorized trades by certain Smith Barney brokers, all in violation of Rhode Island law. CGMI agreed to a cease and desist order, payment of a \$1 million civil penalty, and the hiring of an Independent Consultant to conduct a review of CGMI's Rhode Island offices' supervisory and compliance procedures and practices.

On May 31, 2006, the SEC instituted and simultaneously settled proceedings against CGMI and 14 other broker-dealers regarding practices in the Auction Rate Securities ("ARS") market. The SEC alleged that the broker-dealers violated Section 17(a)(2) of the Securities Act of 1933. The broker-dealers, without admitting or denying liability, consented to the entry of an SEC cease-and-desist order providing for censures, undertakings and penalties. CGMI paid a penalty of \$1.5 million.

On June 6, 2007, CGMI entered into a Consent Order with the New Jersey Bureau of Securities of the Office of the Attorney General, in which the Bureau found that CGMI failed to reasonably supervise certain employees in its Smith Barney Short Hills branch in connection with short sales to customers, and failed to maintain accurate books and records, all in violation of New Jersey securities laws. CGMI neither admitted nor denied the Bureau's finding of fact or conclusions of law, but agreed to pay a civil penalty in the amount of \$500,000 and restitution to customers of \$478,000.

On October 2, 2007, the NYSE entered a Stipulation of Facts and Consent to Penalty against CGMI. The Stipulation alleged violation by CGMI of NYSE Rule 401(A) due to the failure to ensure delivery of prospectuses in connection with certain sales of registered securities during the time period July 1, 2003 through October 31, 2004 (the "relevant period"); alleged violation of NYSE rule 1100(B) due to CGMI's failure to deliver product descriptions to certain customers that purchased Exchange Traded Funds during the relevant period; alleged violation of Rule 10B-10 of the Securities Exchange Act of 1934 due to CGMI's failure to provide customers with confirmations for certain securities transactions during the relevant period; alleged violations by CGMI of NYSE Rule 342 by failing to provide for, establish and maintain appropriate procedures of supervision and control relating to the delivery of product descriptions and prospectuses and trade confirmations.

CGMI consented to the imposition of a censure, a fine in the amount of \$2,250,000 and an undertaking to provide a written certification that current policies and procedures, including written supervisory and operational policies and procedures regarding the delivery of prospectuses, product descriptions and trade confirmations are reasonably designed to ensure compliance with applicable federal securities laws and NYSE rules.

On June 16, 2008, Citigroup settled a previously disclosed investigation by the Securities and Exchange Commission arising from the economic and political turmoil in Argentina in the fourth quarter of 2001 and agreed to the entry of a Cease and Desist Order pursuant to Section 21C of the Securities Exchange Act which stated that Citigroup violated certain books and records provisions of the Federal securities law by improperly accounting for several Argentina related developments which resulted in an overstatement of after-tax income by \$311 million in that quarter. No fine or penalty was imposed and no restatement of prior financial statements was required by the SEC. Citigroup consented to the issuance of the Order without admitting or denying the Commission's findings.

On August 7, 2008, CGMI reached a settlement with the New York Attorney General, the Securities and Exchange Commission, and other state regulatory agencies, pursuant to which CGMI agreed to offer to purchase at par ARS that are not auctioning from all Citigroup individual investors, small institutions (as defined by the terms of the settlement), and charities that purchased ARS from Citigroup prior to February 11, 2008. In addition, CGMI agreed to pay a \$50 million fine to the State of New York and a \$50 million fine to the other state regulatory agencies.

Other than as described above, during the last five years, none of the Reporting Persons or, to the best of the knowledge of the Reporting Persons, any of the persons listed on Schedule A attached hereto, has been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors) or was a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which such person was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws, or finding any violation with respect to such laws.

## EXCHANGE AND TRANSFER AGREEMENT

EXCHANGE AND TRANSFER AGREEMENT (this "Agreement"), dated as of March 31, 2010, by and between Citigroup Insurance Holding Corporation, a Georgia corporation ("CIHC"), and Primerica, Inc. (formerly named Puck Holding Company, Inc.), a Delaware corporation ("Primerica").

WHEREAS, CIHC directly owns 100 shares of common stock, par value \$0.01 per share, of Primerica, which represent all of the issued and outstanding capital stock of Primerica immediately prior to the consummation of the transactions contemplated hereby (the "Initial Shares");

WHEREAS, CIHC is a direct, wholly-owned subsidiary of Associated Madison Companies, Inc., a Delaware corporation ("AMAD");

WHEREAS, AMAD and CIHC entered into a Contribution and Assignment Agreement, dated as of the date hereof, pursuant to which AMAD contributed, assigned and conveyed to CIHC all of AMAD's right, title and interest in and to all of the Transferred Subsidiaries Shares (as defined below), and CIHC has accepted all of AMAD's right, title and interest in and to the Transferred Subsidiaries Shares;

WHEREAS, CIHC directly owns 5,923 validly issued, fully paid and non-assessable shares of common stock, par value \$0.01 per share, of Primerica Financial Services Home Mortgages, Inc. ("PFSHMI"), a Georgia corporation (the "PFSHMI Shares"), which represent all of the issued and outstanding capital stock of PFSHMI;

WHEREAS, CIHC directly owns 1,000 validly issued, fully paid and non-assessable shares of common stock, without par value, of Primerica Services, Inc. ("PSI"), a Georgia corporation (the "PSI Shares"), which represent all of the issued and outstanding capital stock of PSI;

WHEREAS, CIHC directly owns 1,000 validly issued, fully paid and non-assessable shares of common stock, par value \$1.00 per share, of Primerica Finance Corporation ("PFC"), a Delaware corporation (the "PFC Shares"), which represent all of the issued and outstanding capital stock of PFC;

WHEREAS, CIHC directly owns 1,000 validly issued and fully paid shares of common stock, without par value, of Primerica Convention Services, Inc. ("PCSIGA"), a Georgia corporation (the "PCSIGA Shares"), which represent all of the issued and outstanding capital stock of PCSIGA;

WHEREAS, CIHC directly owns 1,000 validly issued and fully paid shares of common stock, without par value, of Primerica Client Services, Inc. (<u>PCSIDE</u>"), a Delaware corporation (the "<u>PCSIDE Shares</u>"), which represent all of the issued and outstanding capital stock of PCSIDE;

WHEREAS, CIHC directly owns 1,000 validly issued, fully paid and non-assessable shares of common stock, par value \$0.01 per share, of Primerica Financial Services, Inc. ("PFSI"), a Nevada corporation (the "PFSI Shares," and, collectively with the PFSHMI Shares, the PSI Shares, the PFC Shares, the PCSIGA Shares and the PCSIDE Shares, the "Transferred Subsidiaries Shares"), and the PFSI Shares represent all of the issued and outstanding capital stock of PFSI;

WHEREAS, CIHC directly owns 497,020 validly issued, fully paid and non-assessable shares of common stock, par value \$5.00 per share, of Primerica Life Insurance Company ("PLIC"), a Massachusetts domiciled life insurance company (the "PLIC Shares"), which represent all of the issued and outstanding capital stock of PLIC;

WHEREAS, following the consummation of the transactions contemplated by a Distribution and Assignment Agreement, substantially in the form attached hereto as Exhibit A, to be entered into as of the date hereof by CIHC and PLIC, CIHC will directly own 902,100 validly issued, fully paid and non-assessable shares of common stock, without par value, and 38,300,000 validly issued, fully paid and non-assessable shares of preferred stock, without par value, of Primerica Financial Services (Canada) Ltd. ("PFSCL"), a Canadian corporation (collectively, the "PFSCL Shares"), which represent all of the issued and outstanding capital stock of PFSCL;

WHEREAS, CIHC entered into the Securities Purchase Agreement, dated as of February 8, 2010, by and among CIHC, Primerica, Warburg Pincus Private Equity X, L.P. and Warburg Pincus X Partners, L.P. (the "Securities Purchase Agreement"), pursuant to which it agreed to sell shares of validly issued, fully paid and non-assessable common stock, par value \$0.01 per share (the "Primerica Common Stock"), and the Warrant (as defined in the Securities Purchase Agreement); and

WHEREAS, in anticipation of an initial public offering of Primerica's common stock and the transactions contemplated by the Securities Purchase Agreement, CIHC and Primerica desire to enter into this Agreement, pursuant to which, subject to the condition set forth herein, CIHC will transfer to Primerica (i) the Transferred Subsidiaries Shares, (ii) the PFSCL Shares, (iii) the PLIC Shares and (iv) certain other assets as set forth in Exhibit B (the "Other CIHC Assets"), and in exchange therefor, Primerica will issue to CIHC (i) 74,999,900 shares of Primerica Common Stock, which, together with the Initial Shares, represent all of the issued and outstanding common stock of Primerica, (ii) a \$300 million note (the "Citi Note") due on March 31, 2015, bearing interest at an annual rate of 5.5% and (iii) a warrant, substantially in the form attached hereto as Exhibit C, exercisable into a number of shares of Primerica Common Stock calculated in accordance with the Securities Purchase Agreement (the "Primerica Warrant").

NOW, THEREFORE, in consideration of the mutual promises and covenants set forth herein, and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, the parties hereto, intending to be legally bound, hereby agree as follows:

- 1. <u>Transfer and Exchange</u>. As soon as reasonably practicable following the execution of a binding underwriting agreement to sell shares of Primerica Common Stock in a public offering, and on the terms set forth herein:
  - (a) CIHC hereby agrees that it will transfer, assign and convey to Primerica all of CIHC's right, title and interest in and to all of the Transferred Subsidiaries Shares, the PFSCL Shares and the Other CIHC Assets, and Primerica hereby agrees that it will accept all of CIHC's right, title and interest in and to the Transferred Subsidiaries Shares, the PFSCL Shares, the PLIC Shares and the Other CIHC Assets; and
  - (b) in exchange therefor and in exchange for the trademark and software licenses granted pursuant to Sections 3.1(a) and 7.2(a) of the Intercompany Agreement, substantially in the form attached hereto as Exhibit D, to be executed and delivered by each of Primerica and Citigroup Inc. ("Intercompany Agreement"), and the domain names, software licenses and hardware assets to be transferred pursuant to Section 7.2(b) of the Intercompany Agreement, Primerica hereby agrees that it will issue to CIHC the (i) Primerica Common Stock, (ii) Citi Note and (iii) Primerica Warrant.
- 2. Representations of the Parties. Each of CIHC and Primerica hereby represents and warrants that (a) it is duly organized, validly existing and in good standing under the laws of its jurisdiction of organization, (b) it has all requisite corporate power and authority to enter into, execute and deliver this Agreement and to carry out its obligations hereunder and to consummate the transactions contemplated hereby and (c) this Agreement constitutes a legal, valid and binding obligation of such party, enforceable against such party in accordance with its terms.
- 3. <u>Treatment for Tax Purposes</u>. For federal income and other relevant tax purposes, each of CIHC and Primerica shall treat Primerica's acquisition of the Transferred Subsidiaries Shares, the PFSCL Shares and the PLIC Shares pursuant to this Agreement as a qualified stock purchase as defined in Section 338(d)(3) of the Internal Revenue Code of 1986, as amended.

## 4. Instruments of Transfer and Related Documents.

- (a) CIHC will deliver to Primerica a stock certificate (or similar evidence) representing all of the Transferred Subsidiaries Shares, the PFSCL Shares and the PLIC Shares, endorsed in blank or accompanied by duly executed stock powers (or similar evidence).
- (b) Primerica will deliver to CIHC (i) stock certificates representing the Primerica Common Stock (or in the event that such stock is issued in an uncertificated form, such other evidence of ownership), (ii) the Primerica Warrant and (iii) the Citi Note.
- (c) Each of CIHC and Primerica hereby agree that it shall execute and deliver the Note Agreement, substantially in the form attached hereto as Exhibit E, simultaneously with Primerica's execution and delivery of the Citi Note.
- (d) Each of CIHC and Primerica hereby agrees that it shall file with the relevant governmental or regulatory authorities such documents, if any, as may be necessary in connection with the change in ownership of the Transferred Subsidiaries Shares, the PFSCL Shares, the PLIC Shares and the Other CIHC Assets, and the issuance of the Primerica Common Stock, the Citi Note and the Primerica Warrant.
- 5. <u>Further Assurances</u>. From time to time hereafter, each of the parties hereto hereby agrees to do all such acts and things and to execute and deliver, or cause to be executed and delivered, all such documents, notices, instruments and agreements as may be necessary or desirable to give effect to the provisions and intent of this Agreement.
- 6. <u>Successors and Assigns</u>. This Agreement will be binding upon, inure to the benefit of and be enforceable by and against, the parties hereto and their respective successors and assigns.
- 7. Governing Law; Jurisdiction. This Agreement shall be governed by, enforced under and construed in accordance with, the laws of the State of New York, without giving effect to any choice or conflicts of law provision or rule thereof.
- 8. No Third Party Beneficiaries. This Agreement is not intended to confer upon any person other than the parties hereto (and their respective successors and assigns) any rights or remedies hereunder.
- 9. Counterparts. This Agreement may be executed in counterparts, each of which shall be deemed an original, but which together shall constitute one and the same instrument.

forceable under applicable law of	provision of this Agreement or the a or governing contractual provisions of s shall not be affected thereby, but ra	of either party, the remainder of the	is Agreement shall not be affected the	nereby and the application of

IN WITNESS WHEREOF, each of the parties hereto has caused this Agreement to be signed by a duly authorized officer as of the date first written above.

# CITIGROUP INSURANCE HOLDING CORPORATION

By: /s/ John Gerspach

Name: John Gerspach Title: President

PRIMERICA, INC.

By: /s/ Peter W. Schneider

Name: Peter W. Schneider

Title: Executive VP and Corporate Secretary

[SIGNATURE PAGE TO EXCHANGE AND TRANSFER AGREEMENT]

Form of Distribution and Assignment Agreement

List of intellectual property assets.

# Form of Primerica Warrant

See Exhibit 4.1 to Primerica Inc.'s Registration Statement on Form S-1 (No. 333-162918).

# Form of Intercompany Agreement

See Exhibit 10.1 to Primerica Inc.'s Registration Statement on Form S-1 (No. 333-162918).

# Form of Note Agreement

See Exhibit 4.2 to Primerica Inc.'s Registration Statement on Form S-1 (No. 333-162918).

# AGREEMENT OF JOINT FILING

In accordance with Rule 13d-1(k)(1) under the Securities Exchange Act of 1934, as amended, the undersigned hereby agree by and among them to the joint filing on behalf of them of a Statement on Schedule 13D and any and all amendments thereto and that this Agreement be included as an Exhibit to such filing. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original and all of which together constitute one instrument.

IN WITNESS WHEREOF, the undersigned hereby execute this Agreement as of this 12th day of April, 2010.

# CITIGROUP INC.

By: /s/ Julie A. Bell Lindsay

Name: Julie A. Bell Lindsay Title: Assistant Secretary

# ASSOCIATED MADISON COMPANIES, INC.

By: /s/ Joseph B. Wollard

Name: Joseph B. Wollard Title: Secretary and Vice President

# CITIGROUP INSURANCE HOLDING CORPORATION

/s/ Joseph B. Wollard

Name: Joseph B. Wollard

By:

Title: Secretary and Vice President